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**Real Estate Pre-Brokerage Management (5202013489)**

**Credential (Certificate)**

**Program Coordinator: Sandye Hackney E-mail: sandye.hackney@kctcs.edu Phone: 859-246-6266**

**Program Website:** [**https://bluegrass.kctcs.edu/education-training/program-finder/business-administration.aspx**](https://bluegrass.kctcs.edu/education-training/program-finder/business-administration.aspx)

**Student Name: Student ID:**

***Students need to be at KCTCS placement levels for all courses***

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| **First Semester** | **Credits** | **Term** | **Grade** | **Prereqs/Notes** |
| REA 100 – Real Estate Principles I | 3 |  |  |  |
| PSY 110 (or additional course from list #1) | 3 |  |  | This course is offered during the Summer |
| REA 225 (or additional course from list #2) | 3 |  |  | Fall Only |
| REA 120 (or additional course from list #2) | 3 |  |  |  |
| **Total Semester Credit Hours** | **12** |  |  |  |

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| **Second Semester** | **Credits** | **Term** | **Grade** | **Prereqs/Notes** |
| REA 121 – Appraising | 3 |  |  | Spring Only |
| REA 230 – Real Estate Law | 3 |  |  | Spring Only |
| REA 220 – Brokerage Management | 3 |  |  | Spring Only |
| CIT 130 OR OST 240 | 3 |  |  | This course is offered during the Summer |
| **Total Semester Credit Hours** | **12** |  |  |  |

***Note: 25% of Total Program Credit Hours must be earned at Bluegrass Community and Technical College.***

**Advisor Name: Advisor Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Student Name: Student Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

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| **Approved Electives (if applicable)** |
| List #1 Options:  |
| PSY 110 | General Psychology (3) |
| ECO 201 | Principles of Microeconomics (3) |
| ACC 201 | Financial Accounting (3) |
| CIT 130  | Productivity Software (3) OR |
| OST 240 | Software Integration (3) |
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| List #2 Options:  |
| REA 120 | Real Estate Marketing (3) |
| REA 121 | Appraising (3) |
| REA 122 | Construction and Blueprints (3) |
| REA 201 | Property Management (3) |
| REA 202 | Real Estate Investments I (3) |
| REA 225 | Real Estate Finance (3) |