****

**Business Administration Systems – Real Estate Residential**

**Certificate**

**EFFECTIVE FALL 2019**

**Program Coordinator: Sandye Hackney E-mail:** [**sandye.hackney@kctcs.edu**](mailto:sandye.hackney@kctcs.edu) **Phone: 859-246-6266**

**Program Website:** [**https://bluegrass.kctcs.edu/education-training/program-finder/business-administration.aspx**](https://bluegrass.kctcs.edu/education-training/program-finder/business-administration.aspx)

**Student Name: Student ID:**

***Students must meet college readiness benchmarks as identified by the Council on Postsecondary Education or remedy the identified skill deficiencies.***

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **First Semester** | **Credit**  **Hours** | **Term** | **Grade** | **Prerequisites** | **Notes** |
| REA 100 Real Estate Principles I | 3 |  |  |  |  |
| REA 120 Real Estate Marketing | 3 |  |  |  |  |
| Real Estate Residential Technical course | 3 |  |  |  | See list below. |
| Real Estate Residential Technical course | 3 |  |  |  | See list below. |
| **Total Semester Credit Hours** | **6** |  |  |  |
| **Total Certificate Credit Hours** | **6** |  |  |  |

|  |
| --- |
| * **25% or more of Total Certificate Credit Hours must be earned at BCTC** * **Grade of C or higher in each course required for the certificate** |

**Graduation Requirements:**

**Advisor Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Advisor Contact \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

|  |
| --- |
| **Additional Information** |
| REA 100 Real Estate Principles I and either REA 120 Real Estate Marketing or REA 230 Real Estate Law may be taken concurrently.  These two classes fulfill Kentucky’s education requirements of 6 college credit hours in real estate classes to be eligible to sit for the Kentucky Real Estate Sales Associates License. |

|  |  |  |  |
| --- | --- | --- | --- |
| **Real Estate Pre-Licensing Courses**  (Courses on the list below or other courses approved by the Real Estate Coordinator) | | | |
| **Course** | **Cr. Hrs.** | **Prerequisites** | **Notes** |
| REA 121 Appraising | 3 |  |  |
| REA 122 Construction and Blueprints | 3 |  |  |
| REA 200 Real Estate Principles II | 3 | REA 100 |  |
| REA 201 Property Management | 3 | REA 100 |  |
| REA 225 Real Estate Finance | 3 |  |  |
| REA 230 Real Estate Law | 3 |  |  |