[Business Administration Systems – Real Estate Pre-Licensing](https://bluegrass.kctcs.edu/education-training/program-finder/business-administration.aspx)

Certificate

Coordinator: Sandye Hackney ([sandye.hackney@kctcs.edu](mailto:sandye.hackney@kctcs.edu)) 859-246-6266

Student Name: Student ID:

*Students must meet college readiness benchmarks as identified by the Council on Postsecondary Education or remedy the identified skill deficiencies.*

Semester 1

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Courses | Cr. Hrs. | Term | Grade | Prerequisites | Notes |
| REA 100 Real Estate Principles I | 3 |  |  |  |  |
| Real Estate Pre-Licensing Course | 3 |  |  |  | See list |
| Total Certificate Credit Hours | 6 |  |  |  |  |

**Graduation Requirements:**

* 25% or more of Total Certificate Credit Hours must be earned at BCTC.
* Grade of C or higher in each course required for the certificate.

Advisor Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Advisor Contact \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Additional Information**

REA 100 Real Estate Principles I and either REA 120 Real Estate Marketing or REA 230 Real Estate Law may be taken concurrently. These two classes fulfill Kentucky’s education requirements of 6 college credit hours in real estate classes to be eligible to sit for the Kentucky Real Estate Sales Associates License.

BAS Real Estate Pre-Licensing Certificate is available completely online.

**Real Estate Pre-Licensing Courses** (Courses on the list below or other courses approved by the Real Estate Coordinator)

|  |  |  |
| --- | --- | --- |
| Course | Cr. Hrs. | Prerequisites |
| REA 120 Real Estate Marketing | 3 |  |
| REA 200 Real Estate Principles II | 3 | REA 100 |
| REA 225 Real Estate Finance | 3 |  |
| REA 230 Real Estate Law | 3 |  |

*Reviewed by: Ty Sturdivant Effective Term: Fall 2021*

*Review Date: 04/10/2021*