[Business Administration Systems – Real Estate Residential](https://bluegrass.kctcs.edu/education-training/program-finder/business-administration.aspx)

Certificate

Coordinator: Sandye Hackney ([sandye.hackney@kctcs.edu](mailto:sandye.hackney@kctcs.edu)) 859-246-6266

Student Name: Student ID:

*Students must meet college readiness benchmarks as identified by the Council on Postsecondary Education or remedy the identified skill deficiencies.*

Semester 1

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Courses | Cr. Hrs. | Term | Grade | Prerequisites | Notes |
| REA 100 Real Estate Principles I | 3 |  |  |  |  |
| REA 120 Real Estate Marketing | 3 |  |  |  |  |
| Real Estate Residential Technical Courses | 6 |  |  |  | See list |
| Total Certificate Credit Hours | 12 |  |  |  |  |

**Graduation Requirements:**

* 25% or more of Total Certificate Credit Hours must be earned at BCTC.
* Grade of C or higher in each course required for the certificate.

Advisor Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Advisor Contact \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Additional Information**

REA 100 Real Estate Principles I and either REA 120 Real Estate Marketing or REA 230 Real Estate Law may be taken concurrently. These two classes fulfill Kentucky’s education requirements of 6 college credit hours in real estate classes to be eligible to sit for the Kentucky Real Estate Sales Associates License.

BAS Real Estate Residential Certificate is available completely online.

**Real Estate Residential Technical Courses:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Course** | **Cr. Hrs.** | **Prerequisites** | **Notes** |
| REA 121 Appraising | 3 |  | Spring only |
| REA 122 Construction and Blueprints | 3 |  |  |
| REA 200 Real Estate Principles II | 3 | REA 100 | Spring only |
| REA 201 Property Management | 3 | REA 100 | Summer only |
| REA 225 Real Estate Finance | 3 |  | Fall only |
| REA 230 Real Estate Law | 3 |  |  |

*Reviewed by: Sandye Hackney Effective Term: Fall 2021*

*Review Date: 04/10/2021*